



Testimonials

"I am glad you [Basile] conducted a seminar in Atlanta over four years ago that resulted in this lease. This lease would not have been put together in this manner without your guidance, direction, and leadership. Again, thanks for a good job well done."

Thomas G. Counts, President, Decatur City Council

"[Basile] displayed aggressive, well organized efforts to expedite the project. ...[Basile] went out of their way...at short notice to ensure financial documents were finalized."

Phil Wills, Booz Allen Hamilton

"...I have been impressed with the quality of [Prost's] services as well as their real estate and joint development expertise...."

Douglas Hale, Joint Development, Washington Metro Area Transit Authority

"[Basile] is to be complimented on the work performed and the product provided on behalf of Jefferson County, It was your demonstrated ability to conduct a focused and appropriate analysis that won you the opportunity to conduct the study, and it was this same quality that allowed the County to make a well-informed decision regarding the advisability of a convention facility. I believe it would be to your advantage to use the County of Jefferson as a reference for your future endeavors."

Douglas B. Schelleng, Jefferson County Department of Planning

"I want to thank you [Basile] again for the great job you did teaching the Development Process session in San Francisco."

Sara Caldes, National Council for Urban Economic Development

"We have enjoyed working with you [Basile] on this project and found your work to be very professional and helpful to us."

Nicholas O. Antonazzo, Crown American Corporation

"The City believes that [Basile] performed in a very satisfactory fashion for all elements of the contract in which they were involved and wishes you continued success in any future endeavors."

Michael A. Guido, Mayor, City of Dearborn, Michigan

"Thanks for all of your [Basile] help over the past few months. Your task wasn't an easy one (and is probably only just beginning), but you helped make the process enjoyable."

Kirt Woodhouse & Stewart R. Stender, Trammell Crow Company

"...As before, I wish to express our appreciation for the time and effort you [Basile] have put into this project and to thank you for your offer to perform specific assignments, within the context of Phase II activities."

Ian M. Thompson, Durango, Colorado

"[Prost] has impressed me with their quality services and economic/joint and real estate development expertise."

Richard McDougald Enty, Greater Cleveland Regional Transit Authority



"...The meeting was an important one for us in that it was our first time in coming together. You [Basile] gave us an excellent start on the work that we have ahead of us in creating value from MDOT's real estate assets and core Transportation activities. I particularly appreciate your willingness to share your information and experiences. Without exception, everyone that I have spoke with since took something of value away from the meeting. I am looking forward to the opportunity to work with you again and hope that future meetings of the Working Group live up to the standard that you have set. Best wishes in your endeavors."

Joseph D. Steller, Jr., Real Estate Advisor, Maryland Department of Transportation

"Great job and thank you again, Ralph, for your good work on both the NAID technical guide and on this current article."

John Lynch, The Spectrum Group

"Even though you guys [Basile and Prost] picked up some copies last night, I thought you would like a few more copies of the Final Report, since you had such an impact on the outcome. You have heard that the County Executive has decided to move the project forward based on the Advisory Board's recommendations."

"We really appreciate the effort you all put into this project. In addition to doing impact studies of the proposal, you helped the Advisory Board and County Council climb the learning curve about the market, the development process and how this project could work in Silver Spring. Staff also learned a great deal from you as well."

"I want to personally thank the three of you for helping us meet the schedule for the final report. I know it was not easy. Your availability to meet with us, the sub-committees, the Advisory Board, and County Council, often at a moments notice was appreciated."

Gary Stith, Redevelopment Manager, Montgomery County, MD Government

"...the firm's impeccable reputation in the industry make [Prost] uniquely qualified..."

Gary A. Shepard, Administrator, Pioneer Valley Transit Authority

"Please accept our heartiest thanks for your [Basile] most engrossing discussion of financing tools and techniques. You opened some ears and eyes to ways of mitigating risks to which our people may not have given substantive consideration."

Donner D. Buchet, US Department of Housing and Urban Development

"I really appreciate all of the help you [Basile] gave me during the last few months in pulling together the agenda, speakers brochure. You're also an excellent chairman (what style!) and your presentation was excellent. Both Kim and I enjoyed working with you very much."

Candace Moen, Educational Conference Services, Inc.

"I received many comments following your [Basile] presentation concerning the quality of the material provided and the va of the information that you presented."

Ann E. Kolata, Deputy Executive Director, City of South Bend, Indiana

"Your [Basile] presentation was exceptional, with many participants commenting on the unique combination of technical de and the straightforward nature of your remarks."

Virginia Mayer, National Council for Urban Economic Development



"I would like to echo our thanks to [Basile] for the work product you developed. I understand your presentations were great – outlining the study itself as well as the realities of the challenges and opportunities of reservoir development. We appreciate the opportunity to work with you on this project. Again – our appreciation for a job well done and it was a pleasure working with you."

Patricia Clark and Raymond Hammarlund, State of Kansas Department of Commerce

"Thanks, you [Basile] did great work!"

Rob Richardson, Director of Planning, Unified Government of Wyandotte County/Kansas City, Kansas

"Thanks for the heads up about the RCI forum. I think our community would have completely missed out on it if you [Basile] hadn't let us know."

Kathryn Dodge, Ph.D., Economic Development Specialist, Fairbanks North Star Borough

"I just wanted to take a moment to say 'thanks'. The report and presentation were very well received. The fact that they did not want to repeat it on Tuesday night was in fact a compliment. I hope [Basile] you realize that! The information will be invaluable to me as we continue to recruit retail to Kingsport. I have already shared it with our key prospects!"

Jeff Fleming, Kingsport, Tennessee

"Where were these guys [Basile] at five years ago when we made the decision to sign up this developer?"

Jim Bruno, Vice Mayor, Asbury Park, New Jersey

"Again thanks for all your hard work and professional expertise in researching and analyzing the various market data to better assist Sandy City as we plan and direct future economic development projects and economic growth in our City."

Nick Duerksen, Assistant Director, Community Development Department, Sandy City, Utah

"I wanted to thank you both [Basile and Prost] for another extremely productive meeting on the proposed TDR program. I think what you have drafted is brilliant."

George Stathis, Live Oak Group

"You [Basile] all are doing a terrific job."

Libby Anderson, Planning Director, City of Beaufort, South Carolina

"This study and these numbers will be used in every meaningful discussion/negotiation to improve and protect West Point Lake. I am extremely pleased with the study and the process that went into it; I congratulate [Basile] on his expertise, professionalism and follow through."

Dick Timmerberg, Executive Director, West Point Lake Coalition

"This area of our town is ripe for new development as evidenced by our master planning efforts with [Prost] as well as other retail experts..."

Mayor Don Robart, Cuyahoga Falls, Ohio

"The final report and tool [Basile] look great. They are up on our website:

<http://www.hgac.com/community/livable/centers/publications.aspx>"

Meredith Dang, Houston-Galveston Area Council



Public/Private Development Advisors

"I wanted to let the both of you [Basile] know that we were successful in achieving what we needed with the Commonwealth with the support of your analysis.

Thank you [Basile] so much for your intensive effort."

Linda Gentry, Chief Financial Officer, Center for Innovative Technology

"You were a hit at the Main Street Workshop – and you [Basile] made an excellent presentation."

A.S. Glaze, Glaze Construction Management

"Thanks for the excellent job you [Basile] have done thus far. As I told Ralph, they weren't the cheapest of those that responded to the RFP, but they certainly seemed like the firm that could and would provide the best product; I now know that we awarded to the best firm."

Rick Womble, Spotsylvania County Economic Development Authority

"Thanks for all of your [Basile] hard work, your team's hard work and your desire to work with us this last year. We have really enjoyed working with you. Again, great job last night with the presentation."

Matt Forshee, Director of Economic Development, Oconee County

"Good report. I've already given you guys [Basile] good reviews . . . we're on the same track, heading in the same direction."

Ginnie Kozak, Planning Director, Lowcountry Council of Governments, SC

"Ralph – thanks for the excellent presentation today - it was very well received. I'm meeting with our development partners next week, and will be back in touch shortly thereafter."

Peter Morrow, Executive Director, Welfare Foundation (DuPont), Wilmington, DE

"Thank you for your efforts on this project. I think the region has ended up a quality product that we can implement over a number of years to strengthen economic development efforts in the region."

Jim May, Executive Director, Center County Region Council of Governments, State College, PA

[] indicates work managed and/or completed by senior BBP LLC staff, including assignments by Basile and Prost when they were Principals and senior technical staff at other consulting firms.